

# EXCLUSIVE SERVICE

Ultimate Business Solution

# 20 24

*Providing Exclusive Services.*

*A Platform To Increase Your Revenue.*

# INTRODUCTION

eWorldTrade, an international digital media platform with a secure and comprehensive B2B marketplace and wholesale website. We encompass thirty-nine industries with thousands of sub-categories ready to serve you with the best high-quality product and enhance your business existence globally by supplying the best products at affordable prices.

Moreover, B2B ensures to boost your market and provide you with cost-effective, safe, reliable, fast, and authentic products. We have a comprehensive range of products from food supplies to apparel, beauty supplies to electronics, machinery to industrial equipment. Further, we care for our customers and make your brand the best among the aggressive market trend by helping millions of traders express their presence globally. Our B2B directory expands your reach amongst the global traders and your chances of visibility.



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# COMPANY OVERVIEW

# E-EXCLUSIVE FEATURES



30 Product Showcase



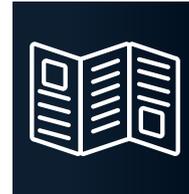
Unlimited Product Posting



Unlimited Access to Buyer Directory



Buyer Alerts



Upload Company Brochures



Upload Company Certificate



Upload Company Video



Professional Website



Guaranteed Buyers



Key Account Manager (KAM)



Facilitation during your Target Market Time Zone



Buyers Connectivity & Follow-ups



Quotation Writing



Targeted Email Marketing



Extensive Research



Corporate Branding



Maintaining Social Media Profiles



Performance & Buyer Report



KAM Selection



KAM in-house Training & travelling



Trade Show Facilitation



Pre-Tradeshow Meetings



24/7 Availability



SEO 6 keywords



SEM



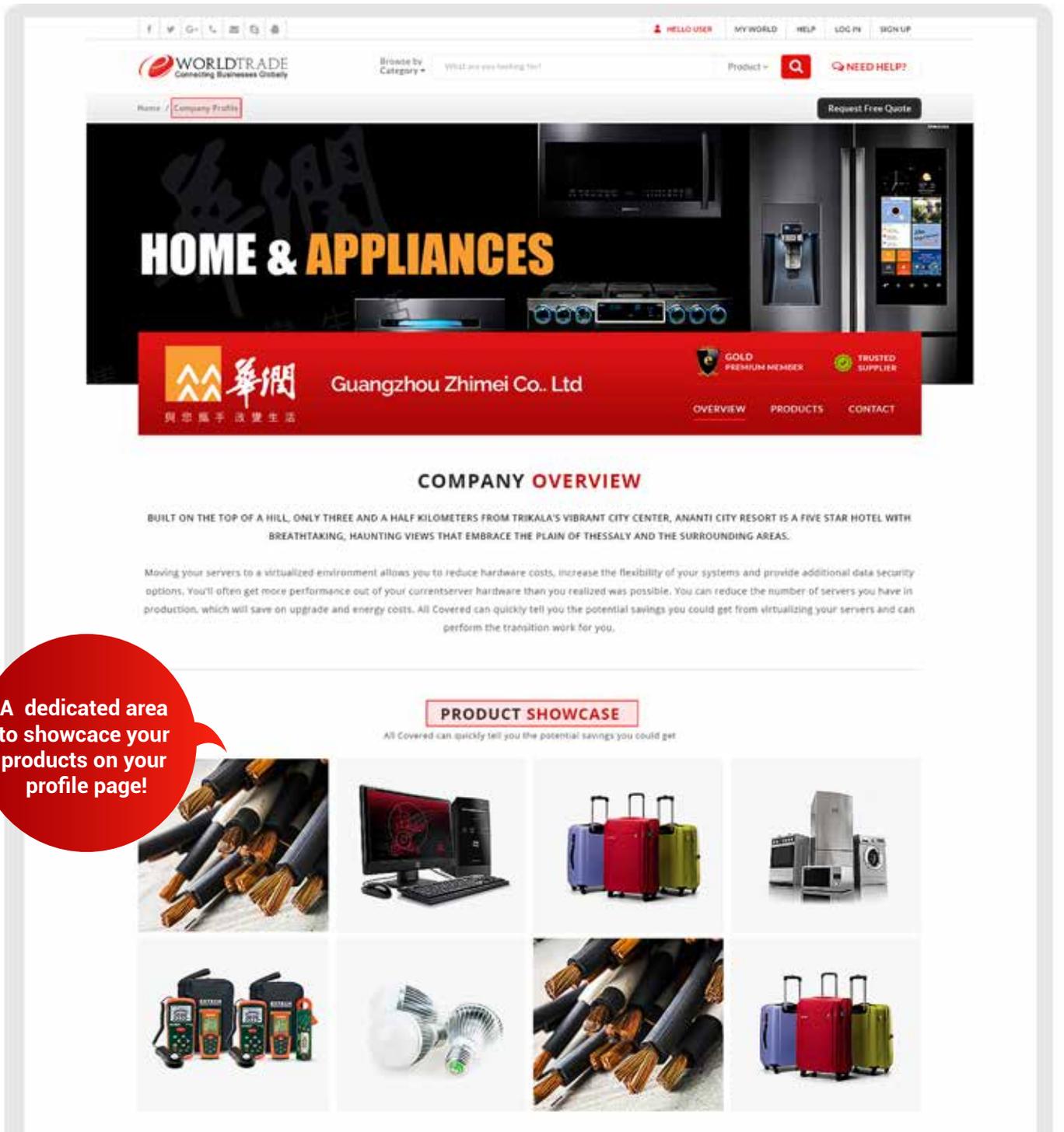
Advance SMM



Logo Design Stationery Brochure

# Product Showcase

A dedicated area to showcase your products on your profile page!



This Package allows you a standard showcase of 30 products. It's a showcase where you can place your core products for targeted buyer.

# ? What your KAM does besides providing after-sales services?

Successful online Trade depends on persistent efforts to connect with buyers. The KAM ensures that the inquiries you received are utilized and addressed to their fullest potential. We make sure to support you with experts and connect you to the eWorldtrade globally to arrange suitable and relevant buyers for you.

## Avail of the services by choosing us!

- Account management
- Step up your account, including product posting, profile completion, etc.
- Work as your translator to reduce the language barrier
- Execute your Google services through the concerned department
- Assisting you in arranging and connecting TOP rank keywords.
- Assist in negotiating with buyers.
- Setup and manages your professional social media profiles.
- Provide you monthly report and keep you up to date with the market trend and your account performance.
- Professionally executes mass email campaigns advertising your products to thousands of potential buyers.
- Connect relevant buyers to your account with your updated contact information.



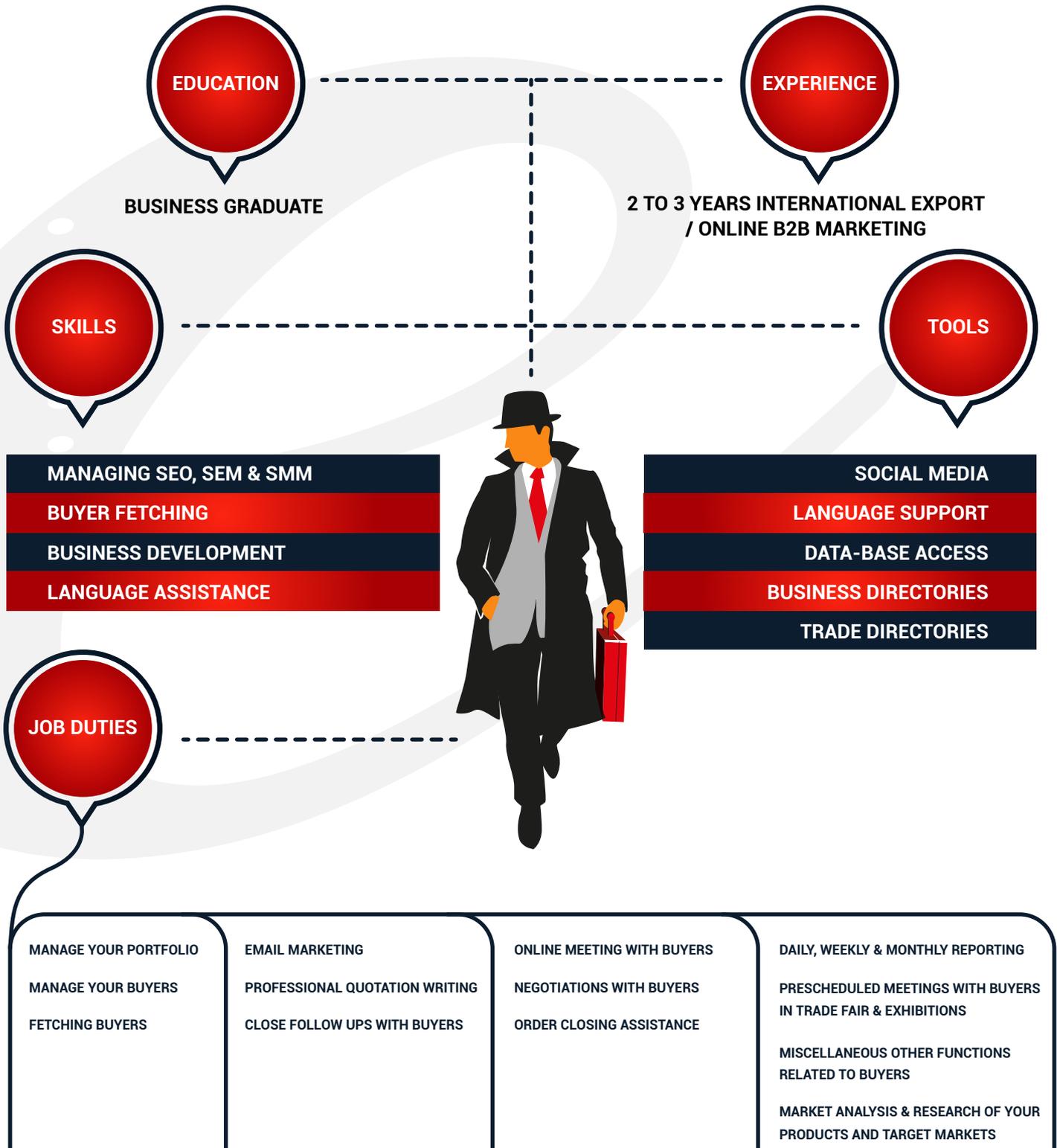
**DAILY  
8  
HOURS**

**Dedicated Service to  
Generate/Connect  
with Potential buyers**

# KEY ACCOUNT MANAGER

## AFTER SALES SERVICES

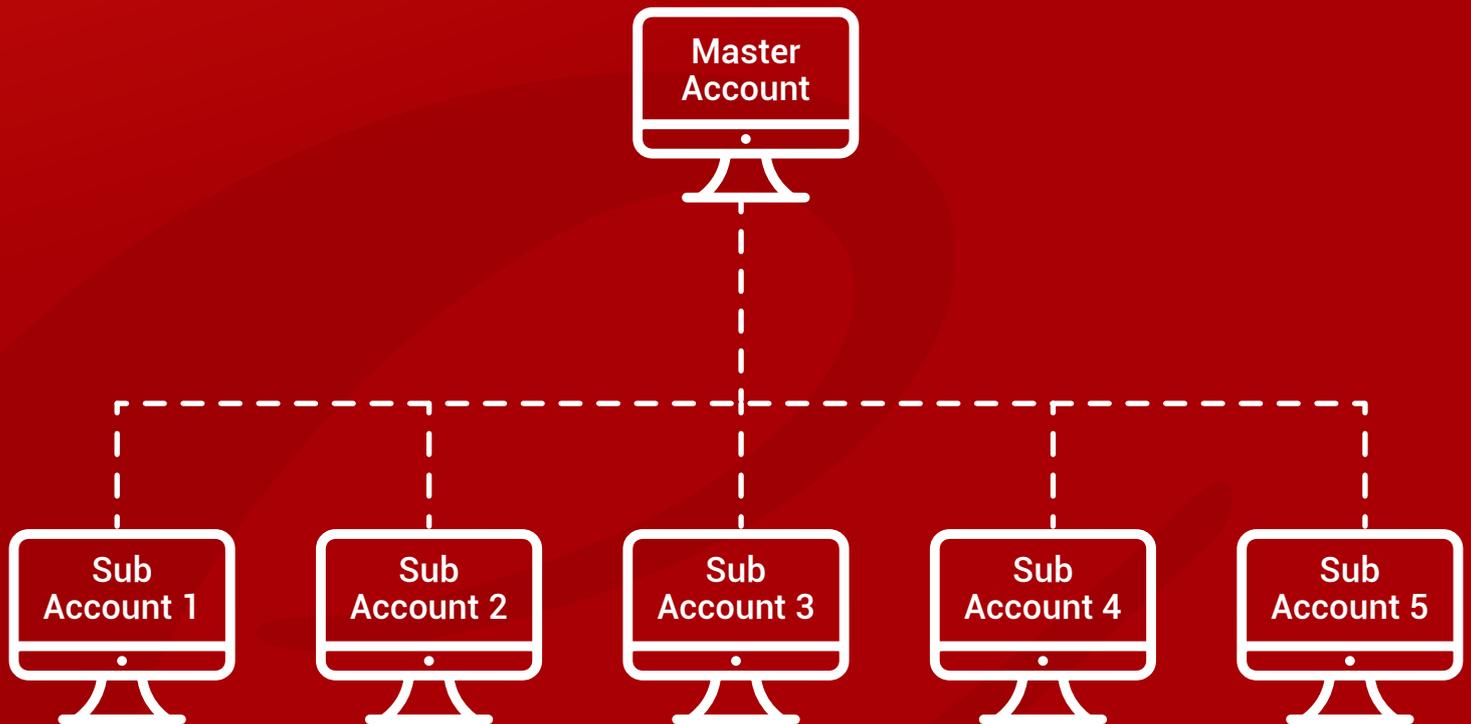
An expert account manager is assigned to your account who is available online on QQ/Skype/E mail /Chat / Phone during China working hours for any kind of assistance



# Sub Accounts

Manage Your Sales Team with the Sub-Account Tool

Upto 5 or more individuals can handle specific tasks with their respective sub accounts under a Master account. This helps in increasing employee productivity and promotes specialization.



**Increase Employee Productivity**

**Promote Specialization**

**Minimize Information Security Breach**

# Google SEM Services

80% OF THE WORLD BUYERS USE GOOGLE.COM TO SEARCH SUPPLIER SOURCES.

REAL FACT: "Approx 80% of buyers only prefer the website shown on the first page of Google. In easy words, the higher a website ranks in search results, the greater the chance that site will be visited by a user"

**Marketers in the modern world focus on Search Engines to grab potential buyers.**

**Mainly there are 2 techniques to capture buyers from Search Engines known as SEM & SEO**

- Paid listing based on Click (PPC)
- Targeted buyers from targeted country domain
- i.e Google.uk, Google.ae, including Google.com
- Instant Ad posting
- Controllable traffic
- Instant top ranking based on keywords
- Sponsored ads are crafted and planned
- Cover more keywords within the budget
- Instant results



Google Ads



# Why Google SEM ?

## Attract more customers

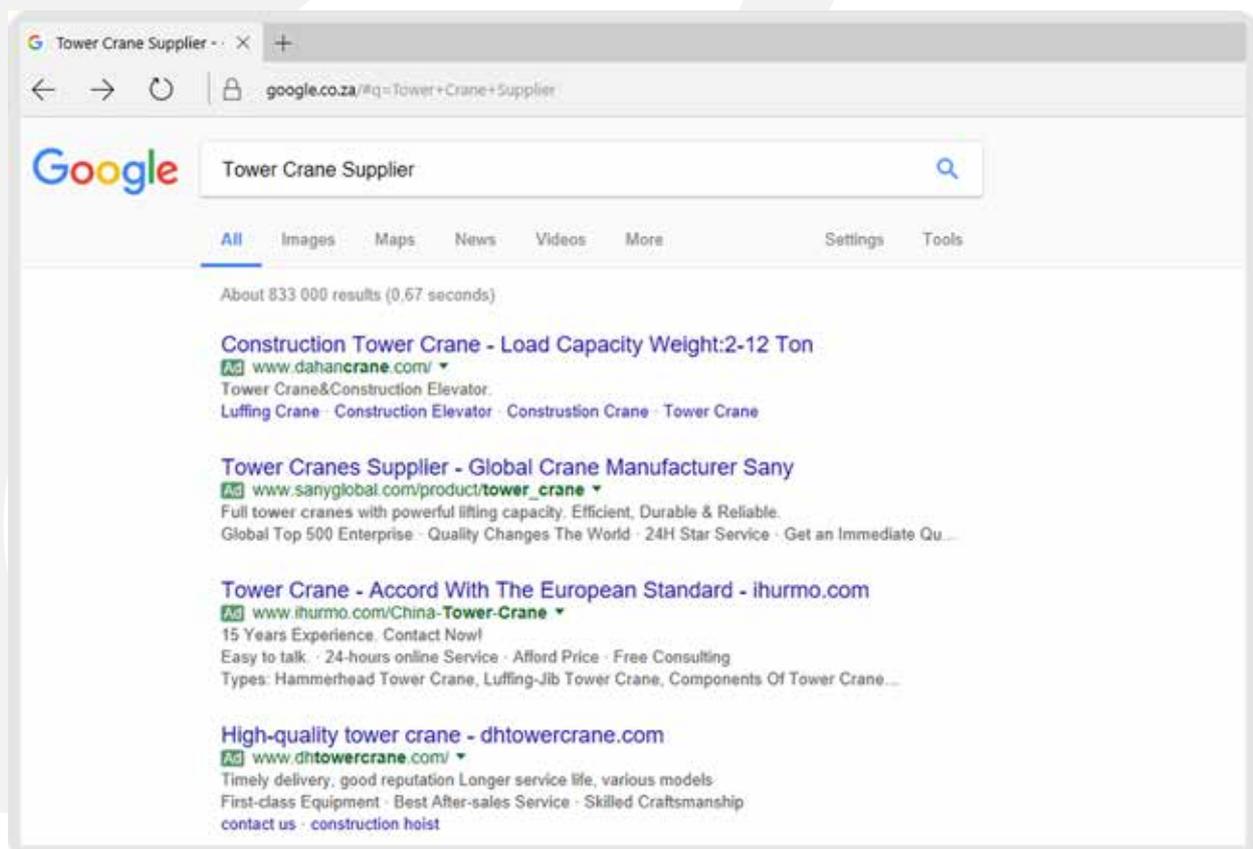
Whether you're looking to bring in new website visitors, grow online sales, get the phones ringing or keep customers coming back for more, Google SEM can help.

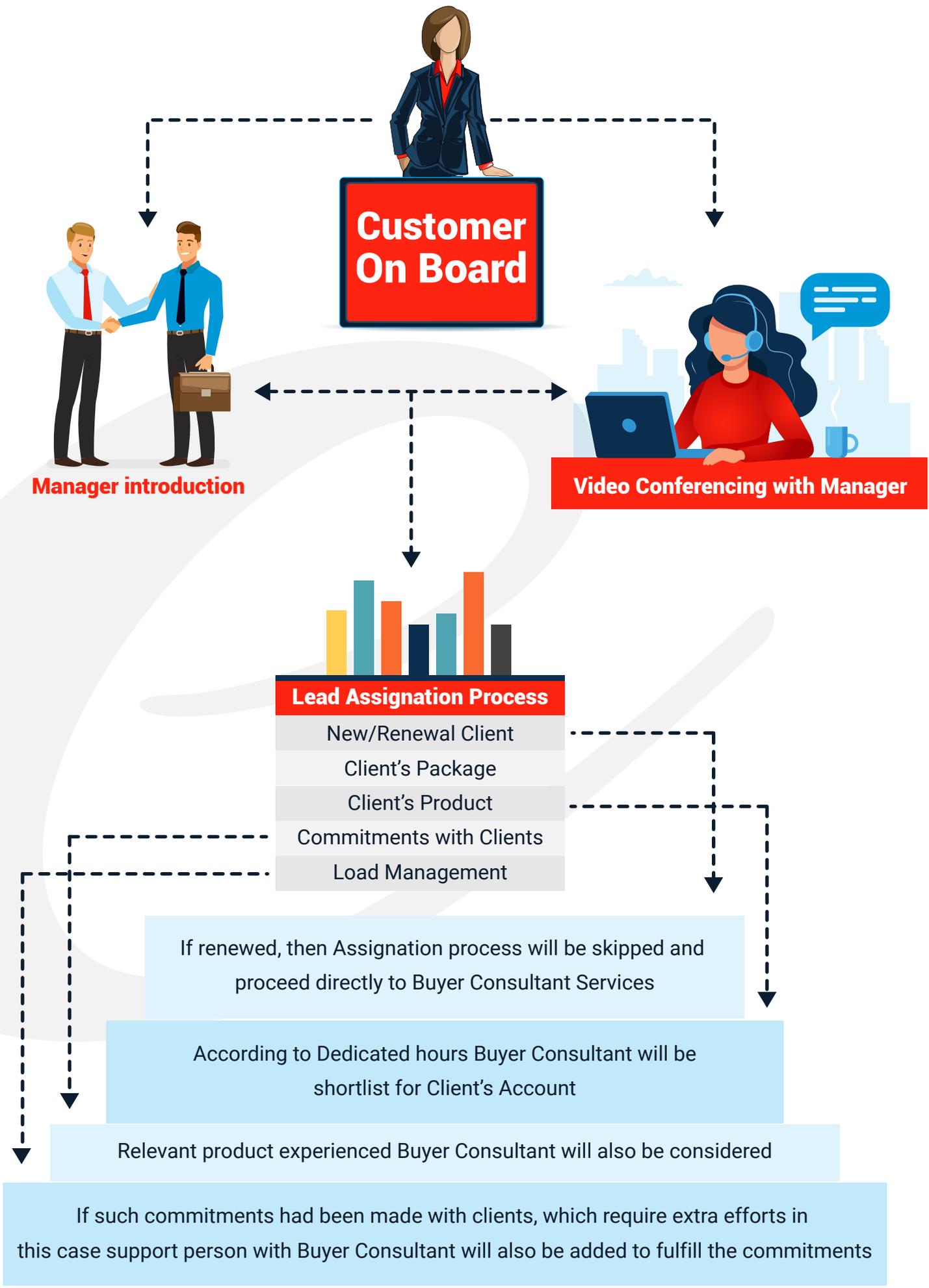
## Reach the right people at the right time

Your business gets found by people on Google precisely when they're searching for the things you offer.

## Advertise locally or globally

Target your ads to customers in certain countries, regions or cities – or within a set distance from your business.







# 1st MONTH SETUP TIME

KAM Introduction	
KYC- Know your Customer	
Profile Completion	
Listings on External Directories	
Logo Designing	
Website Development	
Stationary	
Video Making Process	
Social Media marketing Process	
SEO Requisition	
SEM Requisition	

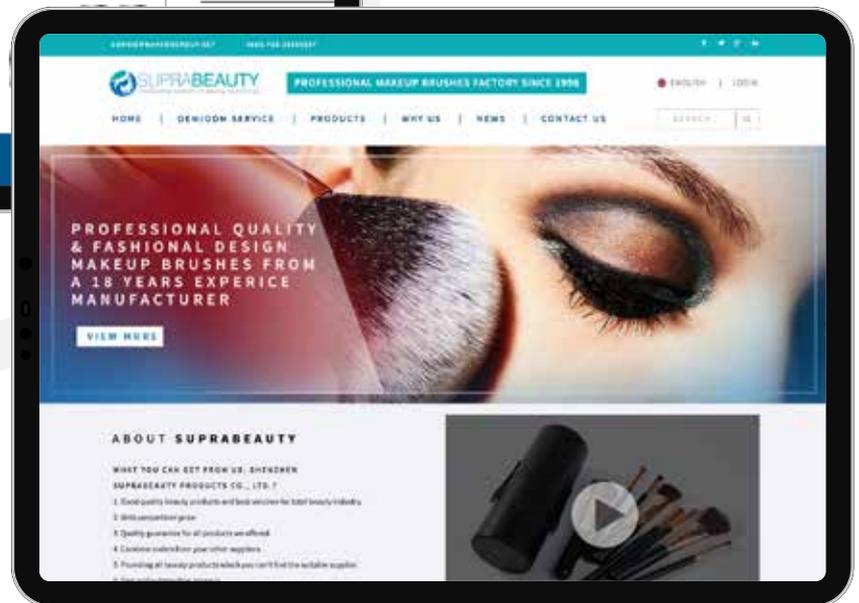
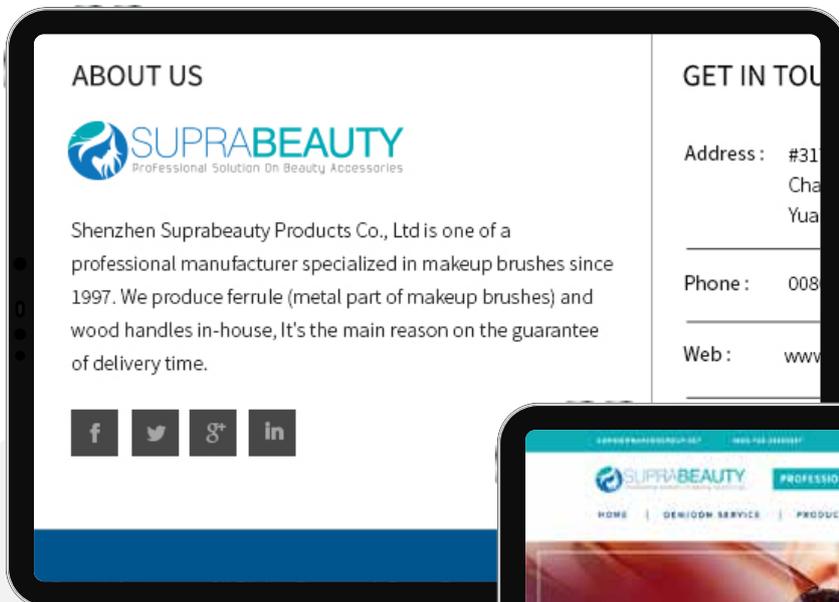
SLA's	
24 Hrs	
48-72 Hrs	
48 - 72 Hrs	
48 Hrs	
15 Working Days	
24-48 Days	
30-45 Days	
48 - 72 Hrs	
48 Hrs	
48 Hrs	

SEO setup time is 3 months from the date of requisition, Requisition generates after the development of website and include (meta optimization, content optimization, image optimization etc.)

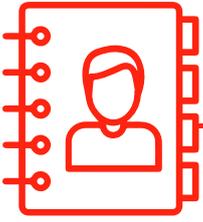
SEM starts after the completion of social media profile and page



# Profile Completion



- Step 1: Complete Member's Profile**
- Step 2: Complete Company's Profile**
- Step 3: Complete Member's Products**
- Step 4: Upload Contact Information**
- Step 5: Optimization of Products**



# Working on Business Directories

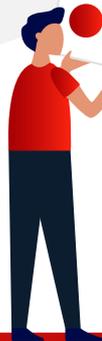
**Searching  
Business  
Directories**

**Finding  
Contact  
Details**

**Contacting  
through  
Call/Email/  
Skype/Whatsapp**

**Confirming  
Requirement**

**Connecting  
Buyers with  
Client**



# Working Procedure of Buyer Consultant

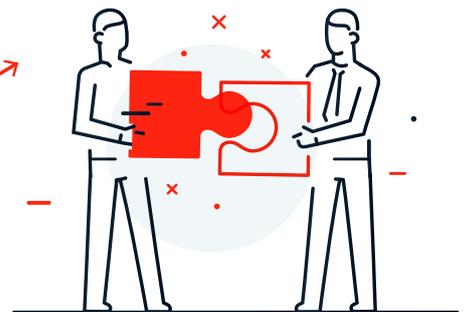
**Searching and  
Finding leads**

**Getting &  
Confirming  
requirement on  
email or chat**

**Contacting leads  
to confirm their  
requirement**

**Connecting  
Buyer  
with Member**

**Extracting  
Buyers  
from leads**



# How xyz Contacts a Buyer or Prospect?

A buyer consultant follows following steps to contact a buyer/company or customer. These steps will be shown on further slides.

By

 Call

 Email

 Social Media



Skype - Whatsapp - Viber - QQ - Wechat



# **Buyer Validation Process**

It is necessary to ensure that the buyer or importer is valid and genuine before connecting to the supplier.

A buyer consultant follows following measures to ensure the validity of a buyer.

- Valid Business Presence / Registered Business
- Checking company website
- Social Media visibility
- Import History/import Document
- Validation Through reviews on internet about buyer's company



# Escrow

Over **\$5 billion**  
of transactions protected with Escrow.com

Escrow.com is the world's most secure payment method from a counterparty risk perspective - safeguarding both buyer and seller, all funds transacted using escrow are kept in trust.



1. Buyer and Seller agree to terms



2. Buyer submits payment to Escrow



3. Seller delivers goods or service to buyer



4. Buyer approves goods or services



5. Escrow.com releases payment to seller

Business Partner with **eWorldTrade**



# Monthly Reporting

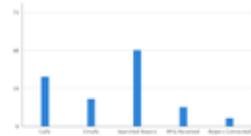


P : +(1)-214-247-7513  
E : info@eworldtrade.com  
W : www.eworldtrade.com

## Monthly Report : 01-Mar-2020 To 31-Mar-2020

<b>Company Name</b>	Shenzhen Suprabeady Products Co., Ltd	<b>Client Name</b>	Connie Liu
<b>Address</b>	#317 Hualinda e-commerce Park, Changjiang Pu Road, He'ao Community, Yuanshen Street, Longgang Area, Shenzhen, Post Code: 518115	<b>Service</b>	Exclusive
<b>Email</b>	connie@warsongroup.net	<b>Consultant</b>	Alex Kim

Buyer Commitment	7
Activities Done	
Calls	31
Emails	17
Searched Buyers	48
RFQ Received	12
Connected Buyer	5



### Buyer# 1

Karm Sidhu : I want to customise my own brushes with my logo and design, is it possible?

Name : Karm Sidhu  
Email : karmkarm59@gmail.com  
Date : 30-Mar-20  
Country : Hong Kong  
Subject : Customising My Own Brushes.

### Buyer# 2

Cameron Bates : hi, im just inquiring about the 23 pcs brush set i was wondering how much it is for the bundle of 500 sets?

Name : Cameron Bates  
Email : bakercameron605@gmail.com  
Date : 30-Mar-20  
Country : United Kingdom  
Subject : 23 Pcs Makeup Brush Set

Page 1

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W : www.eworldtrade.com

### Buyer# 4

monique orquejo : we need this 1.5-10 million each 3m mask, n95 1860, +520 million per week n95 1860-520 million per week kn95-520 million per week please invoice to: make outsourcing solution inc, address-23 F, Gomez St., Brgy. Kaharian Sta Rosa Laguna Philippines (zip) 4026 contact person : rosel kismura , contact and whatsapp +639052172290

Name : monique orquejo  
Email : manyorquejo@gmail.com  
Date : 25-Mar-20  
Country : Philippines  
Phone : +639052172290  
Subject : 3m N95 8210 , 1860, And 3 Ply Mask

### Buyer Stage : RFQ Received



### Buyer# 5

Rui Pinto : We are buying the N95 masks

Name : Rui Pinto  
Email : rui.pinto@ctefic.pt  
Date : 25-Mar-20  
Country : Portugal  
Phone : +351933305220  
Subject : N95 Masks PFF2

Buyer Stage : Buyer Lost comments : Buyer wanted stocked product for immediate shipment.

### Buyer# 6

Rafael Machado : You have mask disponitp?

Name : Rafael Machado  
Email : rafmachado@gmail.com  
Date : 25-Mar-20  
Country : Brazil  
Phone : +551391848780  
Subject : Inquiry About KN95 Mask for Kids

Page 3

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W : www.eworldtrade.com

### Buyer# 7

Sumab Butt : Pursuant to demand of country for PPE (N95 Mask, Anti-Viral disposal cover all IR thermometers) we required best possible rates and import documents which you have. Email ID : sumabbutt@gmail.com whatsapp no : +92-03365716229

Name : Sumab Butt  
Email : sumabbutt@gmail.com  
Date : 21-Mar-20  
Country : Pakistan  
Phone : 03365716229  
Subject : Inquiry About KN95 Mask for Kids

### Buyer Stage : Requirement Confirmed



### Buyer# 8

Jeen Glow : Hi, I am looking for a 10cm long and 0.7cm wide wood make up brush. Have you got this? Thanks!

Name : Jeen Glow  
Email : sparks@projectglitter.com  
Date : 19-Mar-20  
Country : Germany  
Subject : Wooden Makeup Brush

### Buyer# 9

Lady Jane Hair and Beauty Salon : Hello, I am looking for makeup brushes with bamboo handle and natural hair. Please send me your catalog and prices.

Name : Lady Jane Hair and Beauty Salon  
Email : ladyjanehair@outlook.com  
Date : 18-Mar-20  
Country : United Kingdom  
Phone : +44 1334 652124  
Subject : Natural Makeup Brushes

Page 4

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W : www.eworldtrade.com

### Buyer Summary

No.	Name	Email	Country	Phone	Subject
1	Karm Sidhu	karmkarm59@gmail.com	Hong Kong		Karm Sidhu is Interested In Customising My Own Brushes.
2	Cameron Bates	bakercameron605@gmail.com	United Kingdom		Cameron Bates is Interested In 23 Pcs Makeup Brush Set
3	Suranda Rai	maxmedicaldevices@gmail.com	India	+919891870140	Suranda Rai is Interested In 3 Ply Face Masks
4	monique orquejo	manyorquejo@gmail.com	Philippines	+639052172290	monique orquejo is Interested In 3m N95 8210 , 1860, And 3 Ply Mask
5	Rui Pinto	rui.pinto@ctefic.pt	Portugal	+351933305220	Rui Pinto is Interested In N95 Masks PFF2
6	Rafael Machado	rafmachado@gmail.com	Brazil	+551391848780	Rafael Machado is Interested In Inquiry About KN95 Mask for Kids
7	Sumab Butt	sumabbutt@gmail.com	Pakistan	03365716229	Sumab Butt is Interested In Inquiry About KN95 Mask for Kids
8	Jeen Glow	sparks@projectglitter.com	Germany		Jeen Glow is Interested In Wooden Makeup Brush
9	Lady Jane Hair and Beauty Salon	ladyjanehair@outlook.com	United Kingdom	+44 1334 652124	Lady Jane Hair and Beauty Salon is Interested In Natural Makeup Brushes
10	hey hue	heyhue.ph@gmail.com	Philippines	heyhue.ph@gmail.com	hey hue is Interested In Color Candy Makeup Brushes
11	Frank Orme	r4tme@rather-creative.de	Germany	+49 (0) 40 32 32 61 - 0	Frank Orme is Interested In Face Clearing Portable Rotary Brush Instruments
12	Anastasia Kenyon	buying@skandiosmetics.co.uk	United Kingdom	+44 1706 216502	Anastasia Kenyon is Interested In BLACK Makeup Brush Make Up Brush Holder Opus Makeup Brush Set

Page 10

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# Quarterly Evaluation of Buyer Consultant Services

## Performance Evaluation

-If Buyer Consultant performance is good it will help in early Appraisal  
 -If the performance is not good then:

### Action Taken:

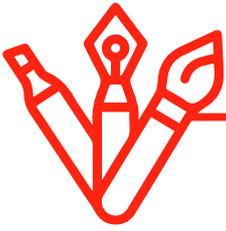
Counseling Required

Training & Development Required

Adding of Senior Resource for Improvement

Suspension

<b>4th</b> MONTH	Previous leads Follow ups	<b>7th</b> MONTH	Previous leads Follow ups	<b>10th</b> MONTH	Previous leads Follow ups
	<b>Buyer Consultancy Services**</b>		<b>Buyer Consultancy Services**</b>		<b>Buyer Consultancy Services**</b>
	Lead Filtration		Lead Filtration		Lead Filtration
	Reporting		Reporting		Reporting
	Service Feedback		Service Feedback		Service Feedback
<b>5th</b> MONTH	Previous leads Follow ups	<b>8th</b> MONTH	Previous leads Follow ups	<b>11th</b> MONTH	Previous leads Follow ups
	<b>Buyer Consultancy Services**</b>		<b>Buyer Consultancy Services**</b>		<b>Buyer Consultancy Services**</b>
	Lead Filtration		Lead Filtration		Lead Filtration
	Reporting		Reporting		Reporting
	Service Feedback		Service Feedback		Service Feedback
<b>6th</b> MONTH	Previous leads Follow ups	<b>9th</b> MONTH	Previous leads Follow ups	<b>12th</b> MONTH	Previous leads Follow ups
	<b>Buyer Consultancy Services**</b>		<b>Buyer Consultancy Services**</b>		<b>Buyer Consultancy Services**</b>
	Lead Filtration		Lead Filtration		Lead Filtration
	Reporting		Reporting		Reporting
	Service Feedback		Service Feedback		Service Feedback



# Logo Designing

**Logo Requirement Specifications Form**  
**Logo 设计需求表**

为帮助我们更好确定贵公司 logo 的设计，请填写以下表格。其包含了贵公司 logo 设计的所有必要信息。

The following form will help us when approaching for designing the logo. It contains all of the necessary information we need in order to create a good logo design for you.

请在表格中填写所有可能的答案。

Please fill in the form with potential answers:

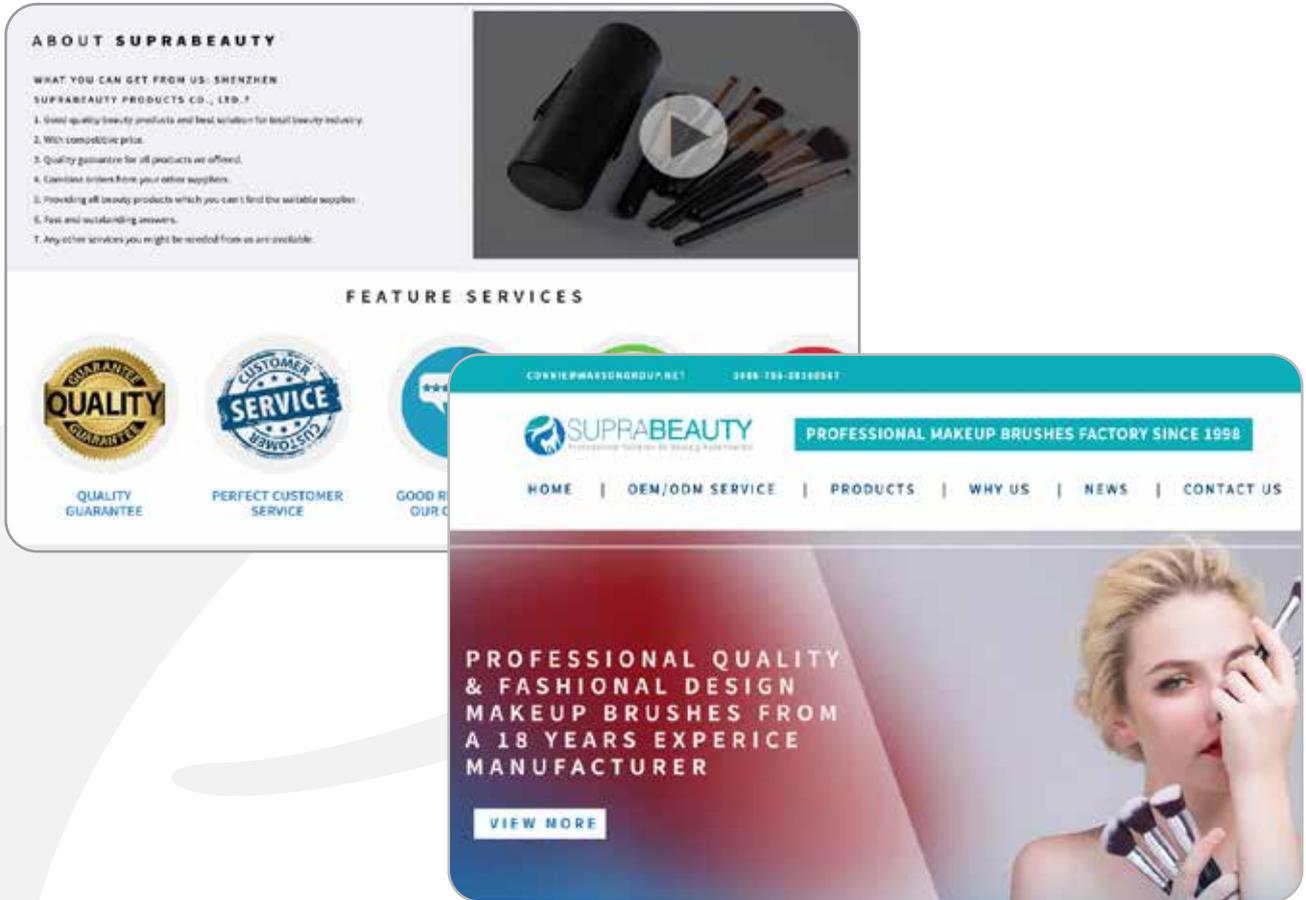
1. 公司名称  
Company name  
Shenzhen Suprabbeauty Products Co., Ltd
2. 请简短地介绍公司主要业务  
Please provide a brief description of your business.



- Step 1: From Completion
- Step 2: 5 Initial Concepts
- Step 3: Selection of Logo
- Step 4: Revision of Logo
- Step 5: Finalization of Logo



# Website Development



**Step 1: Project Intitiation**

**Step 2: Design Phase**

**Step 3: Development Phase**

**Step 4: Data Updating & Responsiveness**

**Step 5: Quality Assurance & Deploy on Live Server**

**Step 6: Closure & Hand Off**



# Stationery



- Step 1: From Submission**
- Step 2: Initial Concept**
- Step 3: Revision of Stationery**
- Step 4: Finalization of Stationery**



# Catalog



**Step 1: From Submission**

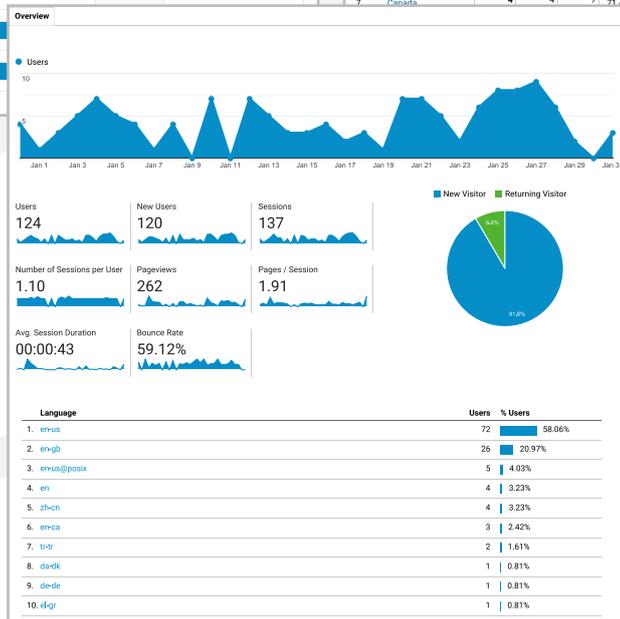
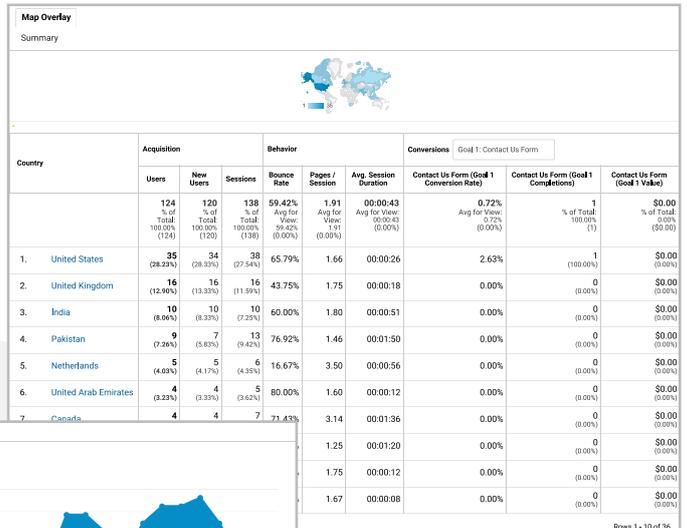
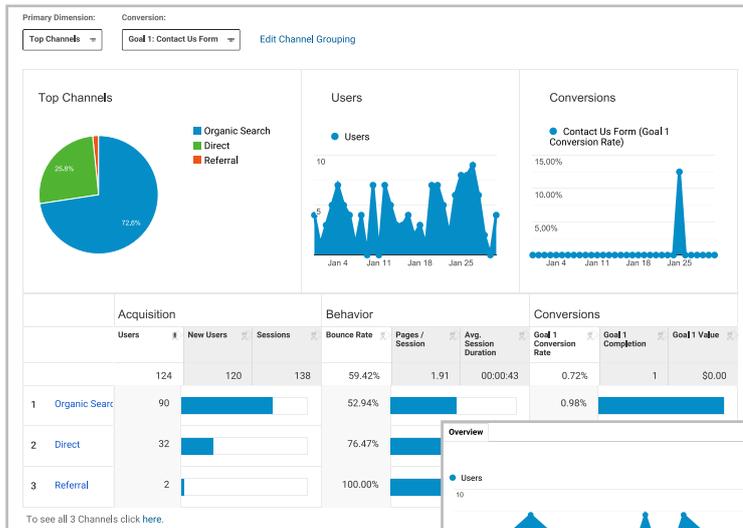
**Step 2: 1 Initial Concept - 5 Pages Sample**

**Step 3: Revision of Catalog**

**Step 4: Finalization of Catalog - Upto 16 Pages**

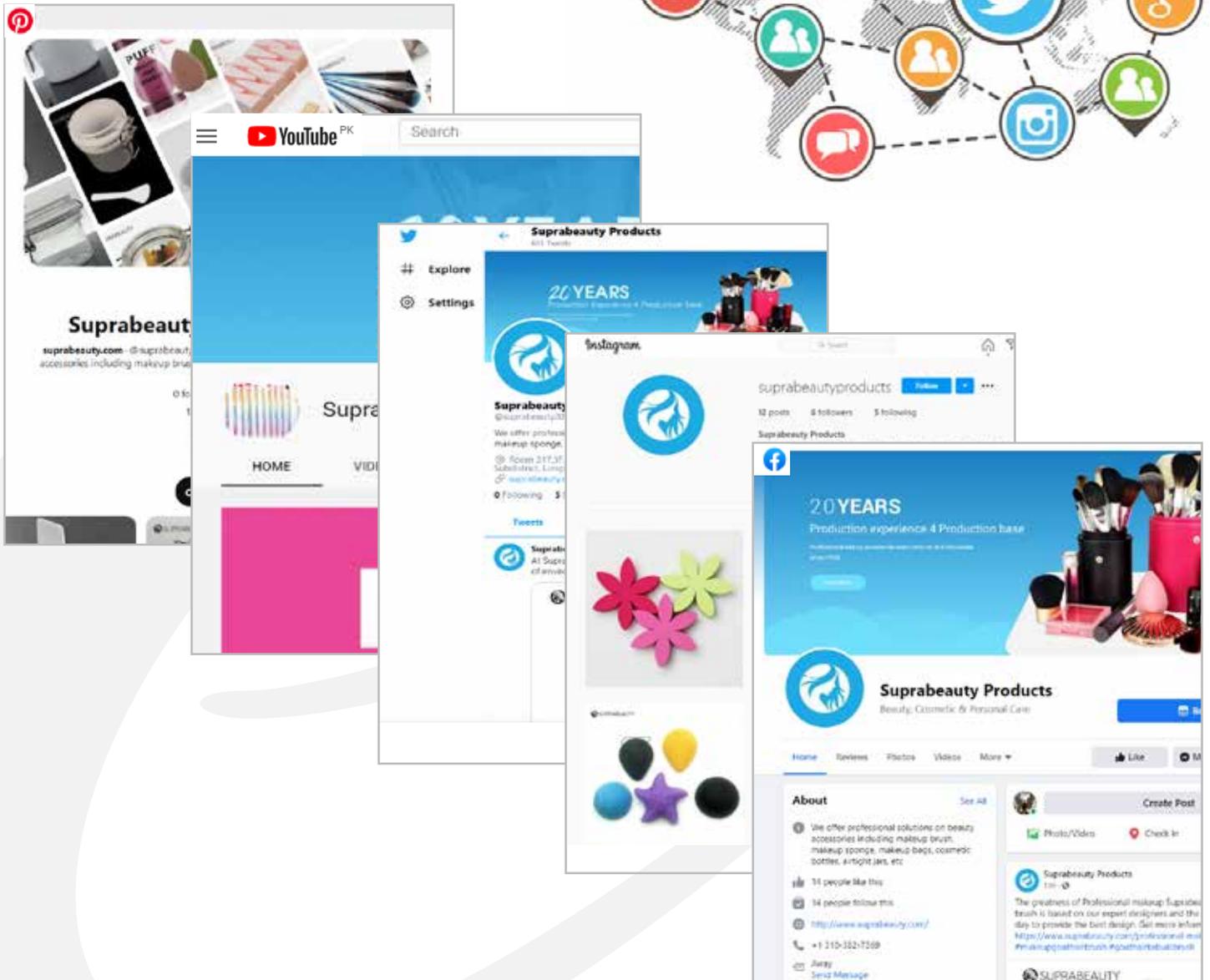


# SEO Reporting



- Step 1: Suggestion of Keywords
- Step 2: Finalization of Keywords
- Step 3: Content Creation & Optimization
- Step 4: Improvement in Ranking
- Step 5: Top Rank on Google for 3 Months
- Step 6: Monthly Ranking Reporting

# Social Media Marketing



- Step 1: Page Creation on Multiple Platforms**
- Step 2: 2-3 Weekly Post on all Platforms**
- Step 3: Marketing on Different Groups**
- Step 4: Paid Marketing on Targetted Market**

**EXCLUSIVE**



Guaranteed Buyers	KAM Selection/ Interview by Member
Product Showcase	Targeted Professional Email Marketing
Unlimited Product Posting	Discounted / Free Trade Show
Professional Website	Pre-scheduled / Onsite Tradeshow Meetings
Unlimited Access to Buyer Directory	Upload Company Video
Key Account Manager (KAM) (Dedicated 8 Hrs)	Upload Company Certificate
Buyers Connectivity & Follow-ups	Upload Company Brochures
Quotation Writing / Negotiation with Buyers	Buyer Alerts
Search Engine Marketing (sem) \$500	Advance SMM
Building & Maintaining Profiles on Social Media	Logo Designs
Performance & Buyer Report (Daily, Weekly, Monthly)	SEO keywords Guaranteed Ranking 1st page (6 Keywords)
KAM in-house Training and travelling	Facilitation during your Target Market Time Zone

**\$9,999**  
Per Year

A hand holding a glowing orb with a digital background. The background features a blue and white digital interface with various icons, lines, and a central glowing orb. The text "THANK YOU!" is prominently displayed in the center.

# THANK YOU!

## IT'S ALL YOURS

You own everything that we create and have access **24/7**.  
If we part ways, you take everything we've learned with  
you and you don't start from scratch.

### E-World Trade

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+1 (469) 551-5690 | [support@eworldtrade.com](mailto:support@eworldtrade.com)

[www.eworldtrade.com](http://www.eworldtrade.com)